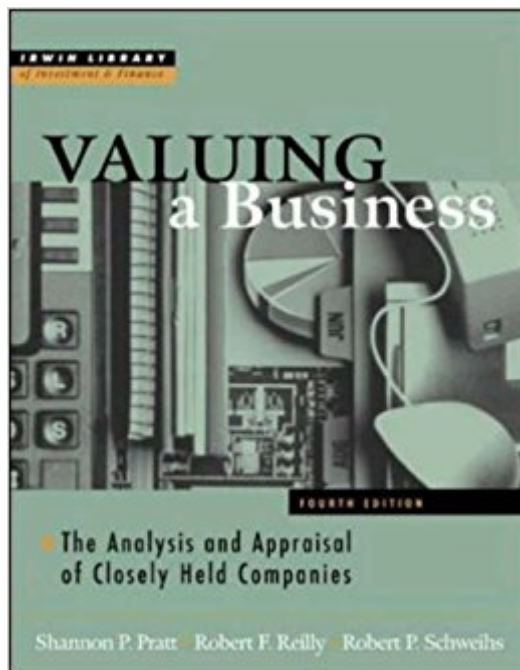


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Valuing A Business, 4th Edition



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First published in 1981, *Valuing a Business* is today the world's most widely followed valuation reference. As more professional associations than ever offer valuation education and credentials, this Fourth Edition - with 10 new chapters that significantly expand the book's scope - promises to appeal to an even broader market. This easy-to-use reference features increased emphasis on valuation court cases and decisions; new information on arbitration and mediation; updated data on stock option valuation; and much more.

Book Information

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Business, 4th edition. From identifying and clearly defining the purpose of the valuation assignment
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business valuation resource "and a necessary addition to any business library. About the Authors
Shannon P. Pratt, DBA, Robert F. Reilly, MBA, and Robert P. Schweihs, MBA, are managing
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Shannon P. Pratt, Robert F. Reilly and Robert P. Schweihs are Managing Directors and founders of Williamette Management Associates, a Portland-based firm specializing in Valuation. Williamette Management Associates is one of the oldest and largest independent valuation consulting firms in the country. Pratt holds a doctorate in finance from Indiana University and is a fellow of the American Society of Appraisers. Reilly is an accredited senior appraiser, a chartered financial analyst, a certified public accountant, a certified management accountant, an accredited tax advisor and a certified general appraiser. Schweihs holds a masters of business administration degree from the University of Chicago. He is an accredited senior appraiser of the American Society of Appraisers and is a frequent speaker to professional societies.

This core text is often difficult to find at the brick-mortar stores, but a snap to get through. Any accounting library without this resource falls short.

Well written textbook. Certainly not "airport" reading.

This is the Bible of Business Valuation

Everyone needs at least Pratt book in their forensic accounting and BV library. If you have one, this might be a partial repeat (Shannon repeats lots in each book) but it is always good for reference in a report.

Gives a strong account of how a Closely Held Co. should be valued and the various methods, as well as applicable laws.

I was shocked at the complexity of the subject, but more so at how well the author handled that complexity. She presented an amazing amount of information in an easily digestible format. There was also a fair amount of information on related subjects as well. I would highly recommend this book to anyone looking to improve their knowledge on this subject.

Excellent

Voluminous.. A must if your serious about valuation..

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